

Overview

ADNOC Distribution's retail segment is an integrated, customer centric platform designed to meet the full spectrum of mobility and convenience needs.

We operate across three core businesses:

- Fuels, providing gasoline, diesel, compressed natural gas (CNG), and liquefied petroleum gas (LPG) for everyday journeys;
- Sustainable Energy Solutions, including electric vehicle (EV) charging and alternative fuels, to enable lower carbon mobility; and
- Non Fuel, encompassing convenience stores, car care services (car wash, lube change and vehicle inspection centers), and property management that enhances site performance and customer experience

Together, these businesses deliver reliable energy today, build the energy solutions of tomorrow, and grow resilient, margin accretive non fuel earnings.

Retail segment

Fuel



1,010

Retail fuel stations across UAE, KSA and Egypt



402

EV fast and super-fast charging points in the UAE

#1 FUEL

retailer in the UAE by number of sites

ADNOC Distribution is a leading mobility retailer in the UAE, operating an integrated, multi energy network that serves customers across conventional and lower carbon solutions. We own and operate 567 fuel service stations across all seven emirates, making us the largest operator in Abu Dhabi and the Northern Emirates. Internationally, we operate 199 stations in Saudi Arabia and 244 in Egypt, with 12 sites in Egypt under the ADNOC Distribution brand.

Our retail fuel business is highly cash generative, supported by stable, regulated unit margins in the UAE, strong brand equity, strategically located sites, and a long term fuel supply agreement with our parent company, ADNOC. This agreement provides supply certainty and operational continuity, supporting efficient operations and reliable service to customers. Our extensive fuel distribution infrastructure, the largest in the UAE, provides inherent advantages in availability, reach, and operating efficiency.

We offer three grades of gasoline (91, 95, and 98 octane), diesel, lubricants, compressed natural gas (CNG), and liquefied petroleum gas (LPG). Voyager, our proprietary lubricant brand, is certified by the American Petroleum Institute and the European Automobile Manufacturers' Association, signaling quality and performance. CNG remains an affordable option for public transport, commercial fleets, and private vehicle owners, with sustained demand particularly in the Northern Emirates. LPG is the primary domestic and commercial cooking fuel in the UAE; we supply 25 and 50 pound cylinders to residential customers and bulk deliveries to corporate and industrial users.

In sustainable mobility, we operate 402 fast and super fast EV charging points across our UAE network, including dedicated EV hubs, to meet growing charging demand. We are building capabilities in alternative fuels such as hydrogen.

Non-fuel



ADNOC Distribution operates a scaled, multi-market convenience retail platform of 536 stores: 384 in the UAE, 15 in Saudi Arabia, and 137 in Egypt. Located primarily at our service stations with a few in standalone locations, these stores provide consistent, quick, and quality experience for customers on the move.

The offerings span premium coffee, fresh food to go, refreshments, groceries, snacks and confectionery, alongside other everyday services designed to meet immediate needs, increase visit frequency, and enhance the overall customer journey.

#1

convenience retailer in the UAE

by number of sites, with 384 convenience stores
in the UAE



#1

Homegrown coffee

brand in the UAE



>15 million

barista- prepared drinks

sold to customers
in 2025

ADNOC Distribution is reinventing its convenience stores as foodvenience destinations that serve both on- the- go customers and longer stay EV charging users. In 2025, we launched the refreshed Oasis by ADNOC brand with a premium On- the- Gourmet concept, elevating our offer with expanded, higher quality food and beverages, barista crafted coffee, gourmet sandwiches, matcha, and more prepared by trained baristas. The proposition emphasizes UAE made products and supports local entrepreneurs. This evolution is designed to enhance customer experience, differentiate our network, and accelerate margin accretive non-fuel growth.



#1

**car wash brand
in the UAE**by number of sites, with 184 car wash sites
in the UAE

37

vehicle inspection
and testing centers
in the UAE

#1

**lube change brand
in the UAE**by number of sites, with 157 lube change sites
in the UAE**Leading property
management
player**

>1,150

occupied and awarded
units in the UAE

ADNOC Distribution is building a one-stop car care destination across its network, integrating core services to deliver convenience, quality, and speed. In the UAE, customers can access car wash services at 184 locations and lube change services at 145 locations. We complement these services with partner- and tenant-led offerings such as vehicle servicing, repairs, and tire changes at select sites, expanding choice and convenience.

We also operate 37 light vehicle inspection and testing centers in Abu Dhabi and the Northern Emirates, providing a broad range of inspection and certification services in a single visit.

ADNOC Distribution actively monetizes its service station real estate by leasing space to third party operators across a range of retail formats, including The Hub by ADNOC, our latest destination-led concept. We maintain a healthy occupancy rate across the network and are transitioning our tenancy structure from fixed rent to revenue sharing models in an effort to maximize revenue and profitability.

Our strategy focuses on elevating site appeal and returns by attracting more Quick Service Restaurant (QSR) brands to drive incremental footfall, optimizing tenant mix and existing site formats, and scaling franchise operations.

